

NEOPOST EXTENDS ITS US PRIVATE PLACEMENT WITH A NEW \$50 MILLION TRANCHE

Paris, 24 January 2014

Neopost, the European leader and world's number two supplier of Mail Solutions and an increasingly significant player in the fields of Communication and Shipping Solutions, today announced that it has successfully carried out a new \$50 million senior unsecured debt issue.

This fundraising took the form of a private placement in the United States with a single investor, which has reiterated its confidence in Neopost's credit quality by granting a new \$50 million tranche with a maturity of six years, complementing the US private placement of \$175 million set up in June 2012. The new issue was finalised in October 2013 at a variable rate of 3-month Libor +1.75%, with availability of funds deferred to 23 January 2014.

Jean-François Labadie, Chief Financial Officer of Neopost, comments: ***"With this new tranche complementing our private placement, we are continuing to make the most of the opportunities offered by the US market for obtaining new financing under very favourable conditions."***

The Group states that its net debt, which stood at €808 million at 31 July 2013, is intended to finance equipment placed with its clients and is lower than the level of future revenues from its leasing and rental activities.

Calendar

2013 full-year sales will be published on 3 March 2014 after market close.

2013 full-year earnings will be published on 25 March 2014 after market close.



PRESS RELEASE

ABOUT NEOPOST

NEOPOST IS THE EUROPEAN LEADER and the number two world-wide supplier of Mail Solutions as well as an increasingly significant player in the fields of Communication and Shipping Solutions. As a provider of mailroom equipment, Neopost supplies the most technologically advanced solutions for franking, folding/inserting and addressing, providing a full range of services, including consultancy, maintenance and financing solutions. Neopost is also progressively building a portfolio of new activities to enhance its offering and support its clients' needs in the fields of Customer Communications Management, Data Quality and Shipping Solutions. Neopost has a direct presence in 30 countries, with 6,000 employees and annual sales of €1.07 billion in 2012. Its products and services are sold in more than 90 countries.

Neopost is listed in the A compartment of Euronext Paris and belongs notably to the SBF 120 index.

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