



# Delivery Partner: Benefits by Tier



|  | Silver                          | Gold                            | Platinum                        |
|--|---------------------------------|---------------------------------|---------------------------------|
| Named Partner Manager                        | ✓                               | ✓                               | ✓                               |
| Access to Quadient PMM Team                  |                                 |                                 | ✓                               |
| Use of Partner Advantage Program Logo        | Silver                          | Gold                            | Platinum                        |
| Participation in Quadient Press Releases     | ✓                               | ✓                               | ✓                               |
| Co-Branded Marketing Materials               |                                 |                                 | ✓                               |
| Access to Inspire Days (User Conference)     |                                 | 1                               | 2                               |
| Discount on Additional Inspire Days Seats    | 30% discount, up to 2 attendees | 30% discount, up to 2 attendees | 30% discount, up to 2 attendees |
| Listing on Quadient Website                  | ✓                               | ✓                               | ✓                               |
| E-Learning Seats                             | 4                               | 6                               | 12                              |
| Discount on Additional E-Learning Seats      | 20%                             | 35%                             | 50%                             |
| On-site / Custom Classroom Training Discount | 10%                             | 20%                             | 30%                             |
| Access to Quadient Partner Advantage Portal  | ✓                               | ✓                               | ✓                               |
| Access to Technical Support                  | Silver                          | Gold                            | Platinum                        |
| Access to select NFR software                | Case-by-case                    | ✓                               | ✓                               |