

PRODUCT RELEASE



ADVANCED CREDIT MODULE

Reduce risk to revenue growth through integrated credit management

DRIVE CREDIT MANAGEMENT BEST PRACTICE

Quadiant's AR Advanced Credit module makes it easy for B2B finance teams to effectively mitigate credit risk and drive more reliable sales.

Through delivering instant access to customer credit information at any time, your team can accurately forecast payor behavior, streamline new customer onboarding, and carry out better business planning.



Grow revenue

Eliminate the need to run external credit checks by leveraging intelligent, inbuilt credit scoring. Customer credit scorecards enable you to raise or lower limits according to buyer profile, helping you make instant credit decisions to drive faster sales processing. You can also flex credit limits and approvals according to cash flow goals.



Enhance analysis

Establish accurate credit profiles for every single customer, based on their propensity to pay. Integrated credit data from Creditsafe and Dun & Bradstreet combines with Quadiant's AR detailed payor history to provide a comprehensive assessment of customers, helping you control corporate credit risk.



Improve business planning

Access multiple data sources to comprehensively understand your customers' payor behavior. Integrate credit reporting to set, monitor and control your credit management. Intuitive, cloud-based dashboards enable you to eliminate data silos and instantly gauge the status of your accounts to take immediate action.

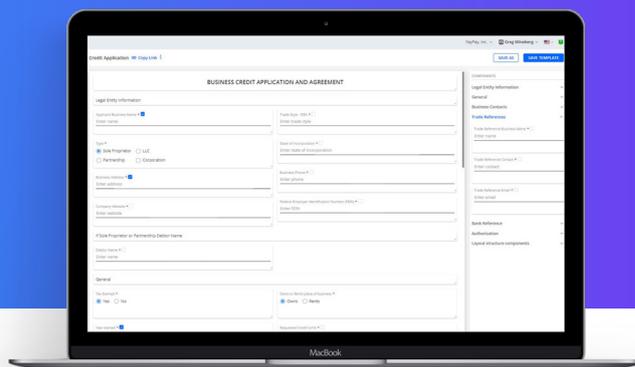


Our former credit process was so time consuming and manual. Now our customers can click on the credit application link and get it to us immediately. The documents are stored in the customer Quadiant AR file, and we can get the customer set up with a credit line much faster. We can also set up annual reviews in our to do list - so we are in compliance with our Internal Audit guidelines.”

- Director of Credit, Medical Device Manufacturer, USA

INSTANT CREDIT APPLICATION, DECISIONING AND SCORING

To effectively manage credit risk and expedite sales



KEY CAPABILITIES

Customizable credit scorecards for every customer

Data from trusted, external sources is combined with Quadient's AR detailed payor history to instantly assess customer payor behavior, helping you to protect and grow revenue while mitigating risk

Instant access to credit information

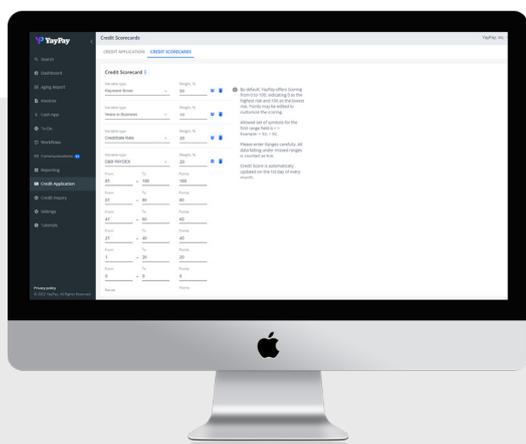
Detailed and comprehensive credit insights enable you to form a tailored approach for each buyer, based on propensity to pay. Credit approvals, refusals, and management of credit limits can be managed flexibly

Improved company-wide communication

Credit data is organized and presented through intuitive, cloud-based dashboards that are accessible across the business, helping accelerate sales processes and deliver accurate cash flow forecasting

Faster customer onboarding

Accelerate onboarding by adding all relevant documents—such as tax exemption certificates – at the point of customer record creation to create a quicker sales process where all information is on hand



ARE YOU READY FOR CREDIT CONTROL AT YOUR FINGERTIPS?

Contact your Quadient AR account manager to upgrade today, or request a demo

[Request a Demo](#)